# SINCE SSAWIAH 1971 Food & Clothing Bank



## Erin Longchari

DIRECTOR OF OPERATIONS & PROGRAMS



## Stephanie Norton-Bredl

**EXECUTIVE DIRECTOR** 



#### Vision & Mission

#### Vision

A connected, supported community where everyone has the opportunity to thrive.

#### Mission

Unite our community in nourishing and nurturing individuals by removing barriers to healthy food, vital resources, and connections to essential services.



## Strategic Priorities

- NOURISH our clients, staff, and stakeholders.
- **CONNECT** community and resources to move us toward our vision.
- **CULTIVATE** systems, processes, and resources that help our organization thrive.



#### Our Team

- 11 full time staff (and growing)
  - 6 operations/programs
  - 4 fundraising/admin
  - 1 new executive director
- 11 board members (and growing)



### What We Do

- Fresh, nutritious food through our free grocery market
- Home deliveries in core zip codes
- Diapers, incontinence supplies, and toiletries
- Emergency outdoor supplies and basic clothing for unhoused neighbors
- Clothing through KidVantage partnership, supplies for unhoused
- Youth food programs for ISD students
- Resource referrals/case management for unhoused and housed neighbors; partnership with City of Issaquah Homeless Outreach team

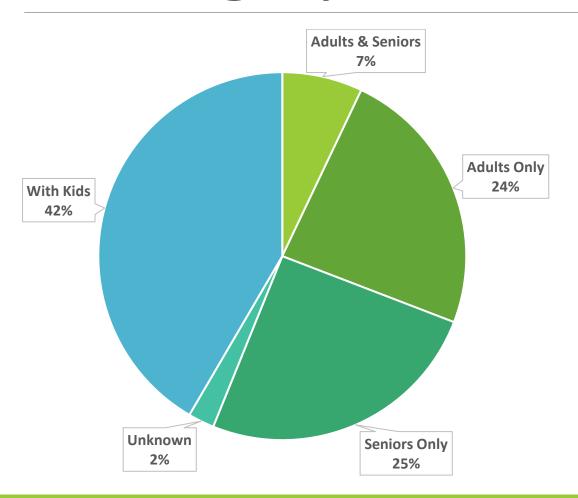


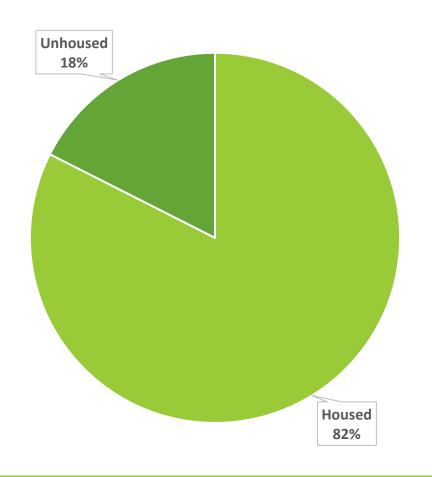
#### Who We Serve

- \*~ 550 households shop each open week 35% increase from Q2 last year
- ~ 240 households through delivery program
- Additional 200 families via special youth programs (school break programs, holiday gift program)
- 40 clients/month receive resource referrals/case management per month
- \*~ More than 6,000 neighbors a year!



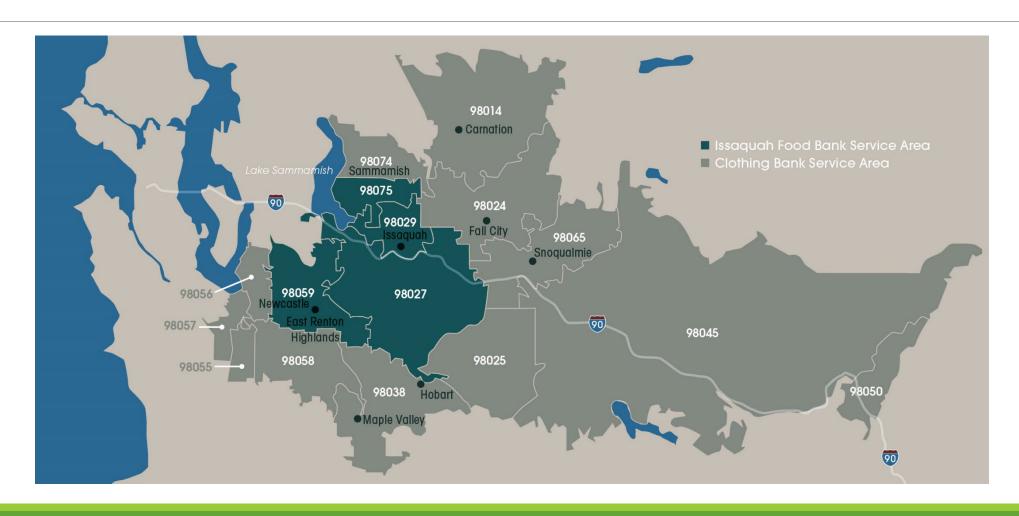
# Demographics







### Our Service Area





#### How We're Funded

- ❖Individual donors primary source of support
- In-kind donations
  - Issaquah-Sammamish Food Project 39,803 lbs in 2022 (24% drop)
  - Grocery Rescue program and state/federal food support 900,000 lbs in 2022 (15% decrease)
  - Targeted community food drives
- Foundation, corporate & government grants



#### Our New ED!

- ❖ Joined in March this year after 19 years with YMCA
- Worked in Eastside communities for past 5 years
- Experience in developing programs in partnership with other non-profits, businesses and government agencies
- Collaborative, goal-oriented, energetic, and thrives in complex and demanding environments



## Facility Expansion Need

- Program growth limitations
  - Challenge to scale any of our programs due to space constraints
- Frequency of service restrictions
  - Space constraints do not allow for in-store shopping and deliveries to happen simultaneously
- Fragmented operations currently balancing 3 separate locations
- Inability to meet the resource referral and case management needs onsite



## Facility Expansion Vision

- Our current location is ideal adjacency to other community services, transportation, and arterial streets
- Vision for 2-story rebuild on current site
- Resource 'hub' with space for partners to provide direct human services on a scheduled, calendar basis
- Easy, low-barrier access in welcoming, gracious environment
- Reach a greater percentage of 15,000 food insecure people in our local radius service area (currently reaching approx. 40%)
- Safe, efficient, sustainable, and flexible operation model in one location



## Looking Ahead

- 2023 looks to be a story of growing need amid declining resources
- Food inflation remains a significant concern
- Local/regional layoffs have ripple effect on community stability and donor support
- Reductions in state/federal support

## **IFCB Today**





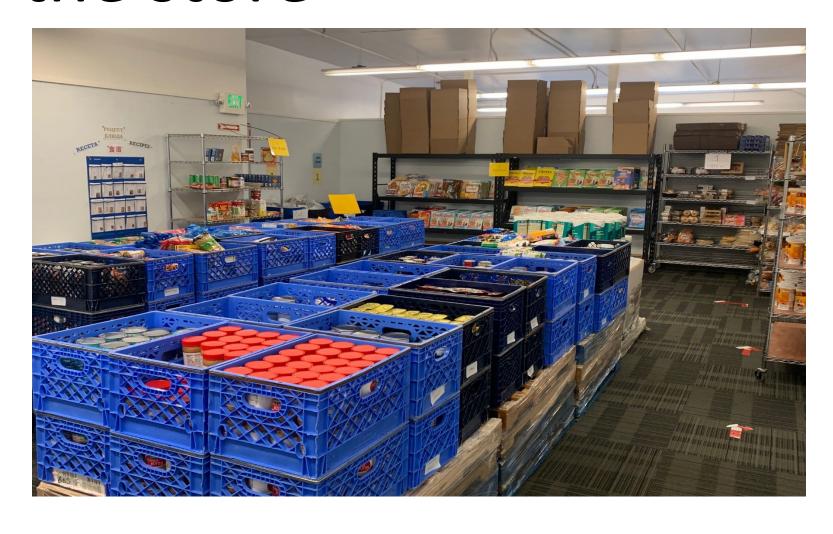
## Inside the store





## Inside the store







#### Volunteers make the difference

In 2022 we recorded 17,064 volunteer hours which is equal to 8 full-time employees

157 average unique volunteers per month





#### Volunteer or donate!

- Sign up to volunteer online pick a shift that works for you: <a href="https://issaquahfoodbank.org/volunteer/">https://issaquahfoodbank.org/volunteer/</a>
- Donate online: <a href="https://issaquahfoodbank.org/donate">https://issaquahfoodbank.org/donate</a>, send us a check or drop off a cash donation
- ❖ We accept unexpired dry goods at our warehouse location (AtWork building (930 7<sup>th</sup> Ave NW) 3 times a month
- Check our website for current drop off hours and most-needed items